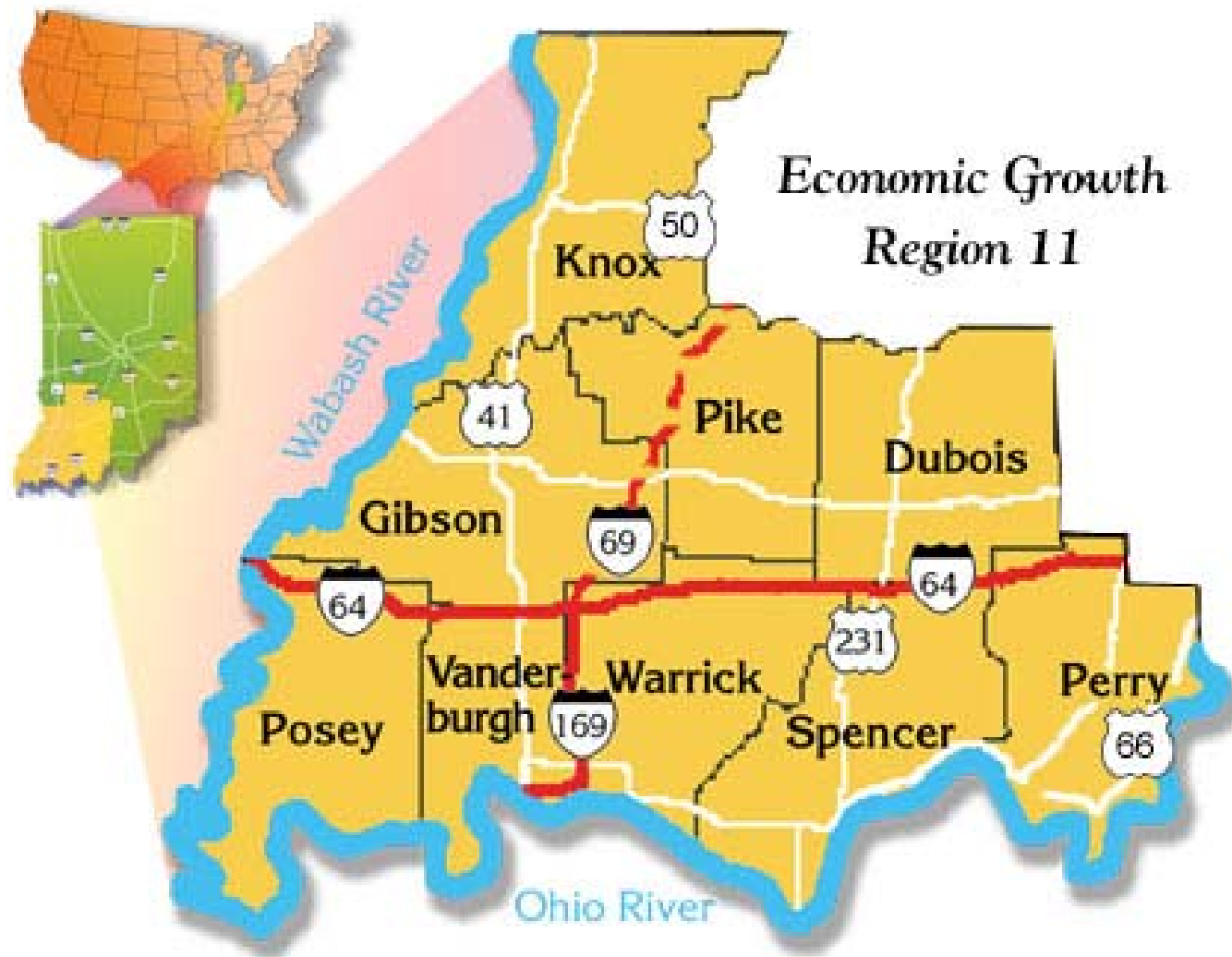


# Grow Southwest Indiana Workforce Board, Inc.

**Service Provider Bidders Conference**  
**February 6, 2017**

# Region 11



# Timeline

- RFP Issued 1-30-17
- Bidders Conference 2-06-17
- Proposal Due Date 3-10-17
- Proposals Opened 3-13-17
- Bidders Presentations 3-17-17
- Tentative Contract Award 4-28-17
- Contract Start Date 7-01-17

*The Board reserves the right to reject any and all bids.*

*Lobbying is strictly prohibited. No bidder (including Board members, employees, or other agents) shall contact the Board members or staff after the release of the RFP to secure favorable treatment with regard to the awarding of a contract. Should such contact occur, the Board reserves the right to reject the offending bidder.*

# Purpose

- Solicit competitive proposals to serve Adult, Dislocated Worker, Youth and One-Stop Operator under the Workforce Innovation & Opportunity Act (WIOA) in Region 11.
- The Board anticipates awarding one or more contracts.
- The Board reserves the right to award either performance based or cost reimbursement contracts at its discretion.
- Contract is anticipated to be for two (2) years with Board option for year three (3).
- May bid on Youth separate from Adult and Dislocated Worker.

# Other

- The needs of business and employees in Region 11 are met.
- Appropriate services are provided.
- Appropriate assistance for eligible Youth with partnerships to help impact Youth.
- Jobs for America's Graduates (JAG) is model for Youth Program.
- Anticipated funding PY17: Youth \$600,000; Adult & Dislocated Worker \$1,400,000
- Funding may be adjusted up or down at discretion of Board.
- Board reserves the right to approve one-stop operator, director of operations and executive director.

# WorkOne Office Schedules

- Dubois / Jasper
    - Monday through Friday
  - Gibson / Princeton
    - Monday through Friday
  - Knox / Vincennes
    - Monday through Friday
  - Perry / Tell City
    - Monday, Thursday & Friday
  - Posey / Mt. Vernon
    - Tuesday & Thursday
  - Spencer / Rockport
    - Tuesday & Friday
  - Vanderburgh / Evansville
    - Monday through Friday
  - Warrick / Boonville
    - Monday, Wednesday & Thursday
- All offices open at 8:00am on Monday, Tuesday, Thursday & Friday and 10:00am on Wednesday due to Team Time.

# Customer Services

- Integration: Seamless coordination of services with other staff
- Customer Choice: Customers should be actively involved in their services
- Accountability: Performance driven, outcome based system that uses data collection along with customer feedback to assess program success
- Follow WIOA Regulations and Standard Operating Procedures
- Job readiness and job placements are high priority
- Emphasize work experience, on the job training and short-term certificate programs
- No disallowed costs

# Common Measures

PROGRAM	EMPLOYMENT (2 <sup>nd</sup> Qtr)	EMPLOYMENT (4 <sup>th</sup> Qtr)	MEDIAN EARNINGS	CREDENTIAL ATTAINMENT RATE	MEASURABLE SKILLS GAINS	EFFECTIVENESS SERVING EMPLOYERS
Adult	72%	72%	\$5,250.00	48%	Baseline	Baseline
DW	73%	72%	\$5,800.00	46%	Baseline	Baseline
Youth	62%	69%	Baseline	48%	Baseline	Baseline

Provider is expected to meet or exceed all Common Measures



# Requirements

- One original and three copies (marked “Copy”). Sealed envelope identifying what program(s) and counties the proposal covers. No faxed or emailed copies.
- Received at Grow Southwest Indiana Workforce, 318 Main Street, Suite 504, Evansville IN by 4:00 p.m. Central Time on March 10, 2017.
- Electronic copy must be included
- No hard covers or binders (removable clips are okay)

Questions?